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employment of staff. Although specialist legal advice is usually obtained on specific legal issues, it is essential to understand the core principles of business law and to know when to seek legal advice.

This text, with its accompanying documentary Handbook for Global Business Law, substantially revises and updates the very popular first edition of Global Business Law (by David Frisch and Raj Bhala). In doing so, this second edition provides students of international business law (especially in law schools but also in practice) with a clear "story line" that addresses key questions facing international business lawyers as they advise clients on the three main forms of international business commercial sales, licensing & franchising, and foreign direct investment. In particular, the new edition provides helpful chapter overviews and Study Questions to highlight key elements to be drawn from the material. These new features together with a streamlining of case reports and secondary materials, a modest restructuring of the topics presented, additional illustrations and sample forms, and an updating from the earlier edition combine to make this text a clean and comprehensive introduction to the principles and practice of global business law.

The fourth edition of International Business Law and the Legal Environment: A Transactional Approach gives business and law students a clear understanding of the legal principles that govern international business. This book goes beyond compliance by emphasizing how to use the law to create value and competitive advantage. DiMatteo 's transactional approach walks students through key business transactions—from import and export, contracts, and finance to countertrade, dispute resolution, licensing, and more—giving them both context and providing real-world applications. More concise than previous editions, this new edition also features:

- Added coverage of new technologies, such as smart

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contracts, digital platforms, and blockchain technology • Discussion of businesses and sustainability, climate change, and creating a circular economy • Greater focus on UNIDROIT Principles and a review of INCOTERMS 2020 • Expansion of common carrier coverage to include CMI trucking and CMR railway conventions • International perspective and use of a variety of national and international law materials • Great coverage of EU substantive law Upper-level undergraduate and postgraduate students of business law and international business will appreciate DiMatteo ' s lucid writing style, and professionals will find this book to be a comprehensive resource. Online resources include an instructor ' s manual, PowerPoint slides, test bank, and other tools to provide additional support for students and instructors.

The authors of International Business Transactions: Problems, Cases, And Materials have compiled multi-lateral agreements, model codes, and U.S. statutory law in a Documents Supplement that supports and enriches the study of this dynamic field of law. The supplement features multilateral agreements from various United Nations Conventions, the International Chamber of Commerce, the World Trade Organization, and other leading international organizations. Selected provisions from the Uniform Commercial Code and various international treaties are included, along with guidelines for multinational business enterprises for organizations such as the World Bank and the Organization for Economic Co-Operation and Development (OECD). New to the Fourth Edition: TThe 2017 amended version of the World Trade Organization Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPs) (1995) Regulation (EU) No 1215/2012 of the European Parliament and of the Council of 12 December 2012 on Jurisdiction and the Recognition and Enforcement of Judgements in Civil and Commercial Matters (Recast) (Recast Regulation) The 2018 revised versions of: Alien Tort Claims Act (Alien Tort Statute) (ACTA, ATS) Carriage of Goods by Sea Act (COGSA), 46 U.S.C.A. § 30701 hist. n. Foreign Corrupt Practices

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INTERNATIONAL BUSINESS LAW AND ITS ENVIRONMENT, 8e, International Edition centers on the basic market-entry strategies most firms deploy as they expand into international markets: trade in goods and services, protecting and licensing intellectual property, and foreign direct investment. Interweaving the law with ethics-related issues, the text shows how individual firms manage these strategies in different ways while discussing the latest political, economic, and legal developments around the world. Helpful features such as case examples, end-of-chapter questions, and ethics activities help solidify your understanding of the material.

A student-centred text ideal for those new to the study of law. It adopts a fresh approach and is packed with photographs, diagrams and examples of how the law impacts on the business world.

This book is a successor to Robin Burnett's Law of International Business Transactions. It provides an up-to-date analysis of the legal environment for international trade and covers: the changes made to payment and letters of credit by reason of the adoption of the UCP 600, which became effective in 2007, and other means of payment which are currently used; the provisions and possible adoption of the UNCITRAL Draft Convention on the Carriage of Goods Wholly or Partly by Sea; recent developments in the law relating to international sale of goods; the question of international arbitration and other means of dispute resolution; and the strategies and issues of international operations while incorporating and building on the comprehensive information and material in the previous book. It will assist practitioners and students in their understanding of the legal and practical aspects of international and overseas trade and operations.

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Focusing on private international business transactions, *International Business Transactions: Problems, Cases, and Materials, Fourth Edition* covers the planning, structure, and implementation of transactions in today's global economy. New to the Fourth Edition: New materials on the International Chamber of Commerce's Incoterms 2020 coming into effect on January 1, 2020 Additional discussion of China's new Foreign Investment Law coming into effect on January 1, 2020 A Discussion of the recent U.S. trade sanctions against China and other trading partners and the rise of U.S. economic nationalism Updates regarding recent changes in U.S. tax policy affecting foreign investment, including the Tax Cut and Jobs Act of 2017 Updates to all statistics, tables legislative and treaty changes to the most currently available data Professors and students will benefit from: Compact but comprehensive coverage of the subject. This book covers both international business planning and international litigation. Thorough coverage of the United Nations Convention on International Sales of Goods. Practical knowledge of the types of international business transactions. Knowledge for how to handle international business litigation and arbitration. An understanding of international sales and investment transactions.

Dynamic Business Law: The Essentials is appropriate for the one-semester Business Law course. It contains the basics of business law but does not get bogged down in the kind of details that are more appropriate in an upper-level law class. The text provides an examination of the basic questions, concepts, and legal rules of business law. Emphasis on the BUSINESS in business law. *Dynamic Business Law: The Essentials* emphasizes the tie of legal issues back to the core business curriculum. This will help both students and faculty. Faculty need to know how this is integrated as they are constantly 'defending' the inclusion of this course in the business curriculum. And students need to understand how the concepts tie to their future business careers. Emphasis on TEACHING. Many professors teaching this course are attorneys first and academics second. They do not have

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a lot of time to prepare or think about how to apply this information effectively for their business students. *Dynamic Business Law: The Essentials* contains a helpful instructor 's manual, particularly for the many adjuncts teaching this course. Emphasis on **CRITICAL THINKING**. Neil Browne, one of the co-authors of this text, has written a successful text on critical thinking. His framework is included in *Dynamic Business Law: The Essentials* as well – to help students learn how to frame and reframe a question/issue. Critical thinking questions are also included at the end of each case, to tie in this component even further.

A Basic Guide to International Business Law aims to give students an understanding as well as practical knowledge of legal problems arising in the area of international business, and to equip them with the skills needed to prevent and tackle these problems. All Chapters employ the same didactic structure. Introductory case studies, examples, annotated case law, glossaries, diagrams, summaries and exercises are all designed to familiarize students quickly with relevant aspects of international (business) law. *A Basic Guide to International Business Law* deals with the following topics:

- Introduction to International Private Law and European Law
- Legal aspects of negotiations
- International contracts: matters of jurisdiction and the law applicable to these contracts
- International contracts of sale
- Competition law
- Free movement of goods, workers, the freedom of capital and establishment and the freedom to provide services
- International payments
- Carriage of goods by road and sea
- Incoterms
- Entry modes (agents, representatives, distributors, licensing, franchising)

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